



# **2018/19 ESTIMATES**

# **CORPORATE SERVICES**

**2018\_19 GROWTH & SAVINGS  
CORPORATE SERVICES**

<b>GROWTH</b>		
<b>Service</b>	<b>Description</b>	<b>2018-19 Budget Change (£000's)</b>
ICT	Software licenses	95
Commercial	Investment in the Commercial Team to generate income and contract management savings listed below	215
<b>Growth Total</b>		<b>310</b>
<b>COMMERCIAL SERVICES</b>		
Civic Accommodation	LBHF leases 145-155 King Street under a commercial lease in which the rent is due to be reviewed. The growth provides for the worst case result of a an increased rent arising from the review process.	280
<b>Growth Commercial Total</b>		<b>280</b>
<b>Total Growth</b>		<b>590</b>
<b>SAVINGS</b>		
<b>Service</b>	<b>Description</b>	<b>2018-19 Budget Change (£000's)</b>
Procurement & Information Technology Strategy	Information Technology - New contract arrangements	(1,100)
Electoral Services	Electoral Registration - Reduced print and back office costs by enabling canvassers to use tablets to register people at point of contact	(5)
Human Resources	Human Resources Core Team - reduce costs including transactional work	(20)
Delivery and Value	Reduction in spend on councillors	(50)
Delivery and Value	Governance and Scrutiny - reduction in staffing in Governance & Scrutiny, Innovation & Change Management and Community Investment teams	(150)
Delivery and Value	Leaders Office - reduction in staffing	(50)
Delivery and Value	Leaders Office - reduction in supplies and services budget	(5)
H&F Direct	Improved performance management - Revenues and Benefits	(158)
H&F Direct	Call Centre Improvements including Robotic Process Automation	(237)
H&F Direct	Reduction in spend on management	(46)
H&F Direct	Other Initiatives	(40)
H&F Direct	Reduction in Postage & Printing	(30)
Legal services	Review of fees and charges ensuring full cost recovery	(50)
Human Resources	Human Resources - reduction in staffing costs	(100)
Human Resources	Recharge to pension fund - increase budget to match current recharge levels	(74)
Finance	Recharge to pension fund - increase budget to match current recharge levels	(15)
Finance	Finance trainee scheme - change scheme to also include finance apprentices from the local area	(10)
Commercial	Business Intelligence - Freedom Pass Reviews	(160)
<b>Savings Total</b>		<b>(2,369)</b>
<b>TRANSFORMATIONAL SAVINGS</b>		
Commercial	Savings from better contract management	(1,000)
Commercial	Business Intelligence - commercial income	(1,249)
Commercial	Ethical Debt Joint Venture	(600)
Commercial	Agency contract management	(200)
Cross Cutting	Contact Channel Improvements	(150)
<b>Total Transformation Savings</b>		<b>(3,199)</b>
<b>COMMERCIAL SERVICES</b>		
Facilities Management	Review energy contract	(60)
Facilities Management	Review Total Facilities Management client side arrangements - increase number of apprentices	(20)
Facilities Management	Maximise commercial rent income	(180)
Facilities Management	Review Total Facilities Management client side arrangements	(22)
Facilities Management	Review water supply contract	(20)
Facilities Management	Contractual reductions in the Total Facilities Management contract	(75)
Facilities Management	Review the Total Facilities Management contract - variations resulting from disposed buildings	(53)
Waste Management	End bi-borough working for senior waste and enforcement managers	(5)
Waste Contract	Review the waste collection contract	(159)
<b>Total Commercial Savings</b>		<b>(594)</b>
<b>Total Savings</b>		<b>(6,063)</b>

## CORPORATE SERVICES CHANGE BETWEEN YEARS

Service Area Analysis	2017/18 Estimates £000	Inflation £000	Redirected Resources £000	Efficiencies £000	Growth £000	Other Adjustments £000	2018/19 Estimates £000
Delivery & Value	1,066	0	54	(255)	0	(879)	(15)
Executive Services	274	0	0	0	0	(36)	239
Finance	886	0	25	(25)	0	(857)	29
H&F Direct	15,137	24	0	(821)	0	112	14,452
Corporate Human Resources	1,613	0	(570)	(399)	0	(617)	27
IT Services	(1,404)	318	0	(1,100)	95	2,324	232
Legal And Democratic Services	(799)	0	0	(50)	0	(4)	(853)
Commercial & Procurement	9,223	333	(500)	(3,443)	495	1,176	7,285
Innovation & Change Management	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>25,995</b>	<b>675</b>	<b>(992)</b>	<b>(6,093)</b>	<b>590</b>	<b>1,219</b>	<b>21,395</b>

**CORPORATE SERVICES  
SUMMARY**

**SUBJECTIVE ANALYSIS OF ESTIMATES**

**Expenditure**

	<b>2017/18 Estimates £000</b>	<b>Inflation £000</b>	<b>Redirected Resources £000</b>	<b>Efficiencies £000</b>	<b>Growth £000</b>	<b>Other Variations £000</b>	<b>2018/19 Estimates £000</b>
Employee Expenses	23,891	0	25	(820)	215	187	23,498
Premises Related Expenditure	2,858	0	0	(50)	280	111	3,199
Transport Related Expenditure	125	0	0	(1)	0	(7)	118
Supplies and Services	12,156	203	(5)	(195)	0	1,347	13,505
Third Party Payments	30,154	480	0	(1,430)	95	397	29,696
Transfer Payments	2,272	0	0	(50)	0	1,211	3,434
Support Service Charges	(5,130)	0	0	0	0	(44)	(5,174)
Capital Charges	1,492	0	0	0	0	(119)	1,373

**GROSS EXPENDITURE**

	<b>67,818</b>	<b>682</b>	<b>20</b>	<b>(2,545)</b>	<b>590</b>	<b>3,082</b>	<b>69,648</b>
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**Support Service Recharge Income**

	<b>(32,369)</b>	<b>0</b>	<b>0</b>	<b>(50)</b>	<b>0</b>	<b>(1,367)</b>	<b>(33,786)</b>
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**Income**

Internal Trading Income	(2,364)	0	0	0	0	173	(2,192)
Government Grants	(594)	0	0	0	0	(61)	(655)
Other Reimbursements & Contributions	(713)	0	0	(274)	0	(438)	(1,425)
Customer & Client Receipts	(5,754)	(7)	(1,012)	(3,224)	0	(200)	(10,196)
Interest & Other	(30)	0	0	0	0	30	0
Use of Balances & Reserves	0	0	0	0	0	0	0

**GROSS INCOME**

	<b>(9,455)</b>	<b>(7)</b>	<b>(1,012)</b>	<b>(3,498)</b>	<b>0</b>	<b>(496)</b>	<b>(14,467)</b>
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**NET EXPENDITURE**

	<b>25,995</b>	<b>675</b>	<b>(992)</b>	<b>(6,093)</b>	<b>590</b>	<b>1,219</b>	<b>21,395</b>
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